



George H. Ryan, Governor
Jackie Garner, Director

Illinois Department of Public Aid

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To All Pharmaceutical Manufacturers Participating
In the Center for Medicaid and Medicare Services
OBRA '90 Rebate Program

Re: IDPA Preferred Drug List Program

The Illinois Department of Public Aid (the "IDPA") is expanding its prior authorization program to include the creation of a preferred drug list. The new program will create a list of preferred medications based on clinical efficacy and safety as well as cost to the Medicaid program.

Program Overview

In response to the rapid increase in Medicaid drug expenditures incurred by the Illinois Medicaid program, the IDPA has undertaken several cost containment initiatives. As part of the effort to control costs and provide clinically sound drug therapy for its recipients, the IDPA will begin selection of preferred medications based on a clinical review of the relative merits of products within selected therapeutic classes. In addition, the IDPA will consider the cost to the Medicaid program of each medication under review.

Manufacturers of medications within the therapeutic classes under review will be given the opportunity to make the medications more cost-effective for the Illinois Medicaid program by providing supplemental rebates.

Please note that Medications that are not included in the IDPA's Preferred Drug List (PDL) will be subject to prior authorization.

Implementation Timeline

The process for selecting preferred medications will begin in February 2002. The IDPA has retained Provider Synergies, L.L.C. of Loveland, Ohio to provide PDL management and supplemental rebate contracting services to the IDPA.

Process

For your company to be involved in the PDL process, you **must** submit a contact information form to Provider Synergies no later than Friday, February 8, 2002 by 5:00 p.m. eastern time.

E-mail: dpawebmaster@mail.idpa.state.il.us

Internet: <http://www.state.il.us/dpa/>

Contact information forms are available at www.providersynergies.com by following the Medicaid link and choose Illinois.

Once your company has given the initial contact information to Provider Synergies, your company's designated representatives will be contacted when one of your products is under consideration for the PDL. At that time, your company will have an opportunity to send clinical information and a supplemental rebate proposal to Provider Synergies that will allow Provider Synergies to evaluate the product.

Contact People

Program Information and
Clinical Information:

Todd L. Wandstrat, Pharm.D.

Financial and Contracting Information: Daniel E. Kincaid, Esq.

Provider Synergies, L.L.C.
6279 Tri Ridge Blvd.
Suite 209
Loveland, Ohio 45140

Phone: 513/774-8500

Fax: 513/697-5762

Email: Illinois@providersynergies.com

Web-site: www.providersynergies.com

If you feel that you have received this notification in error, please forward it to the appropriate person within your company and have them email Provider Synergies with their contact information.

We at IDPA look forward to working with your company as we move forward with this new program. Please refer all questions to Provider Synergies.

Sincerely,

Jackie Garner
Director